

University of Macau

Faculty of Law

**Master and Postgraduate Program
International Business Law**

2011 / 2012

**MMIB/PLIB 009
Commercial Contracts**

Course Outline

Part II:

**Prof. Fernando Dias Simões
Assistant Professor**

**Contract formation under the Vienna Convention
on the International Sale of Goods 1980**

§ 1. International Sales and the CISG

§ 2. Historical Perspective: the Hague Sales Conventions and the Conflict of Law

§ 3. Sphere of Application

§ 4. General Provisions

§ 5. The Offer

§ 6. Acceptance

§ 7. Declaration of Intention

§ 8. Final Convention Provisions

§ 9. Reservations

Required reading:

Larry A. DiMatteo, Lucien Dhooge, Stephanie Greene, Virginia Maurer, Marisa Pagnattaro, International Sales Law. A Critical Analysis of CISG Jurisprudence (available on the webcourse):

- Introduction
- Formation
- Formation II

Facultative reading:

Joseph M. Lookofsky, Understanding the CISG: a compact guide to the 1980 United Nations Convention on Contracts for International Sale of Goods, Wolters Kluwer, 2008 [1/F Gen Bk Rack, Call no. K 1028.3198 Loo 2008]